

## FSC Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 31/03/2018

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>TRADITIONAL</b>												
Whole Life & Endowment	68,033	54	-	29	-	535	358	67,223	4	201,610	5	-
Unbundled	25,472	130	-	1	-	128	344	25,130	-	14,671	-	-
<b>RISK</b>												
Term	1,240,460	21,430	-1,380	19,796	-9,730	1,411	30,808	1,238,357	37,853	1,408,629	-	-
Guaranteed Acceptance	84,744	24	-	6,375	17,625	602	4,268	103,899	23,863	312,263	-	-
Trauma	427,983	7,538	8	9,395	-	661	11,199	433,064	24,865	765,464	-	-
Replacement Income	387,232	4,711	-10	9,468	-7,896	501	10,845	382,160	24,097	620,274	-	-
Lump Sum Disablement	78,278	1,656	-2,100	1,791	-	139	2,507	76,982	9,829	272,999	-	-
Accidental Death	13,207	27	3	170	-	70	337	13,001	951	110,466	-	-
Credit Insurance	46,009	5	1,436	829	-	3	2,020	46,256	5,591	249,890	3,181	3,100
<b>GROUP</b>												
Life - Death & Disablement	96,677	1,617	-944	1,165	-	-	1,124	97,391	-	-	-	-
Replacement Income - Group	43,270	759	-37	566	-	-	406	44,152	-	-	-	-
Trauma - Group	6,905	-1,251	341	229	-	-	3	6,220	-	-	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	13,933	-271	-	39	-	71	-	13,631	-	-	-	-