

## FSC Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 31/03/2014

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>TRADITIONAL</b>												
Whole Life & Endowment	89,681	108	-	53	-	718	751	88,373	45	260,181	19	-
Unbundled	33,573	223	-	6	-	204	510	33,089	1	18,706	-	-
<b>RISK</b>												
Term	1,013,944	18,544	50	21,003	-1	1,977	26,509	1,025,054	45,044	1,544,834	724	5,455
Guaranteed Acceptance	59,381	142	-3	2,240	1	397	1,295	60,068	3,617	166,426	-	-
Trauma	306,632	5,686	-10	8,211	-	563	9,331	310,626	24,146	679,591	-	-
Replacement Income	303,030	4,426	30	9,485	-	597	9,586	306,786	28,080	632,711	-	-
Lump Sum Disablement	60,624	1,367	7	1,464	-	158	1,911	61,396	7,916	265,404	-	-
Accidental Death	14,811	110	-4	395	-	79	431	14,800	2,405	140,755	-	-
Credit Insurance	61,172	-8	-	4,391	-	1	3,692	61,862	15,179	322,797	6,403	8,048
<b>GROUP</b>												
Life - Death & Disablement	82,791	947	-12	370	-	-	1,044	83,051	-	-	-	-
Replacement Income - Group	34,705	524	-7	168	-	-	461	34,932	-	-	-	-
Trauma - Group	4,169	82	-1	15	-	-	5	4,260	-	-	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	16,256	44	-	-	-	341	-	15,958	-	-	-	-