

## FSC Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 30/09/2013

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>TRADITIONAL</b>												
Whole Life & Endowment	93,256	106	-	97	-	790	990	91,679	26	267,535	104	-
Unbundled	34,362	224	500	17	-	243	674	34,186	3	19,720	-	-
<b>RISK</b>												
Term	979,971	22,110	205	28,041	-	1,839	31,357	997,131	58,623	1,530,021	661	5,297
Guaranteed Acceptance	57,915	70	419	2,688	-	399	1,378	59,316	4,779	169,072	-	-
Trauma	294,431	7,129	6	11,152	-	520	11,287	300,911	35,693	661,921	-	-
Replacement Income	289,660	5,824	60	12,542	-	651	11,548	295,888	38,466	614,017	-	-
Lump Sum Disablement	58,226	1,534	14	2,085	-	124	2,533	59,203	14,146	268,919	-	-
Accidental Death	14,670	-2	-1	534	-	84	403	14,713	2,835	143,496	-	-
Credit Insurance	61,202	-20	-	4,286	-	13	4,969	60,485	17,001	323,442	5,596	7,499
<b>GROUP</b>												
Life - Death & Disablement	82,023	795	5	3,745	-	-	1,136	85,433	-	-	-	-
Replacement Income - Group	34,600	398	2	515	-	-	729	34,788	-	-	-	-
Trauma - Group	4,756	101	-	116	-	-	78	4,894	-	-	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	16,476	0	-	42	-	154	-	16,363	-	-	-	-