

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 31/03/2012

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
TRADITIONAL												
Whole Life & Endowment	113,699	145	-	83	-	1,186	606	112,135	74	322,975	3	-
Unbundled	40,073	295	-	7	-	278	1,002	39,095	4	22,507	-	-
RISK												
Term	889,422	17,496	159	18,869	-1	1,208	23,192	901,545	37,467	1,332,460	537	4,835
Guaranteed Acceptance	50,549	39	42	2,426	1	299	1,120	51,639	4,196	159,095	-	-
Trauma	255,106	5,058	-	6,589	-	398	8,365	257,989	21,177	546,659	-	-
Replacement Income	257,714	3,845	2,037	6,273	-	256	8,915	260,698	16,862	477,105	-	-
Lump Sum Disablement	52,369	958	-2,085	1,326	-	124	1,476	50,965	7,420	204,130	-	-
Accidental Death	14,504	8	-41	249	-	61	317	14,345	1,923	154,353	-	-
Credit Insurance	57,848	-12	12	4,057	-	1	2,743	59,159	17,782	349,093	5,476	8,223
GROUP												
Life - Death & Disablement	77,424	428	-	401	-	-	394	77,858	-	-	-	-
Replacement Income - Group	31,619	22	-	524	-	-	291	31,873	-	-	-	-
Trauma - Group	3,782	80	-	74	-	-	19	3,919	-	-	-	-

ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
ANNUITIES	20,703	5	-	-	-	498	-	20,211	-	-	-	-