

## FSC Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 30/06/2012

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>TRADITIONAL</b>												
Whole Life & Endowment	112,135	143	645	136	-	1,408	848	110,805	96	324,514	8	-
Unbundled	39,095	438	11	6	-	255	992	38,304	2	21,952	-	-
<b>RISK</b>												
Term	901,545	22,208	683	23,183	-1	1,529	25,932	920,161	43,865	1,332,100	559	4,629
Guaranteed Acceptance	51,639	-26	949	2,589	1	328	2,031	52,789	5,181	154,940	-	-
Trauma	257,989	4,295	-243	8,792	-	367	10,315	260,154	22,675	523,730	-	-
Replacement Income	260,698	4,851	-118	8,125	-	272	10,054	263,231	21,688	482,039	-	-
Lump Sum Disablement	50,965	3,228	123	1,666	-	243	2,749	52,992	12,173	234,943	-	-
Accidental Death	14,345	179	44	294	-	70	343	14,450	1,744	146,376	-	-
Credit Insurance	59,159	1	-	4,842	-	-	4,208	59,790	23,129	348,721	6,262	8,550
<b>GROUP</b>												
Life - Death & Disablement	77,858	362	-33	622	-	-	1,499	77,310	-	-	-	-
Replacement Income - Group	31,873	247	-	392	-	-	276	32,236	-	-	-	-
Trauma - Group	3,919	-29	-	233	-	-	1	4,125	-	-	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	20,211	8	-	-	-	262	-	19,957	-	-	-	-