

## ISI Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 30/06/2010

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>TRADITIONAL</b>												
Whole Life & Endowment	125,952	151	-23	463	-	2,332	1,064	123,147	290	354,230	77	-
Unbundled	45,636	284	1,880	9	106	259	1,150	46,504	1	26,597	-	-
<b>RISK</b>												
Term	790,018	15,166	-77	32,821	-732	863	22,417	813,917	58,879	1,305,265	484	4,311
Guaranteed Acceptance	39,867	81	-	2,845	12	218	1,100	41,486	6,759	127,226	-	-
Trauma	197,741	4,911	113	11,012	-363	227	7,398	205,793	29,335	478,381	-	-
Replacement Income	235,903	4,016	-40	8,273	-299	216	9,018	238,618	22,043	440,866	-	-
Lump Sum Disablement	40,124	1,032	10	1,404	-68	82	1,412	41,010	7,763	182,406	-	-
Accidental Death	14,622	48	-	352	-	90	385	14,548	1,968	149,164	-	-
Credit Insurance	61,061	1	-534	3,229	-	3	3,632	60,121	20,441	362,434	5,680	8,544
<b>GROUP</b>												
Life - Death & Disablement	77,012	1,003	-	1,507	-	15	1,880	77,626	1	165	-	-
Replacement Income - Group	28,595	537	3,439	964	-36	-	516	32,983	1	15	-	-
Trauma - Group	2,661	139	-	171	-	-	4	2,967	-	18	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	22,202	10	-	7	-	240	-	21,979	-	-	100	1