

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

31-Mar-07

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS			SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count			New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force	In at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	
Traditional												
Whole Life & Endowment	152,174	370	385	5	1,691	1,609	149,632	225	425,577	68	0	
Unbundled	70,748	217	86	0	489	641	69,921	114	51,850	0	0	
Risk												
Term	582,873	9,002	16,158	17	513	13,826	593,711	38,555	1,221,367	6,678	9,785	
Guaranteed Acceptance	26,195	96	576	0	125	574	26,167	2,143	107,711	0	0	
Trauma - Risk	120,307	2,004	5,076	-67	93	3,524	123,701	14,823	339,819	0	0	
Replacement Income - Risk	179,417	2,818	5,287	-271	84	5,578	181,586	12,883	314,740	0	0	
Lump Sum Disablement	25,560	541	949	-28	15	843	26,164	6,727	133,236	0	0	
Accidental Death	17,888	23	150	0	73	305	17,681	1,798	233,861	0	0	
Credit Insurance	51,048	25	3,889	0	17	1,934	53,011	20,892	337,697	3,602	5,672	
Group												
Life - Death & Disablement	62,885	1,258	391	0	0	1,055	63,479	0	122	0	0	
Replacement Income - Group	20,374	367	691	0	0	410	21,022	1	3	0	0	
Trauma - Group	1,938	11	82	0	0	-90	2,121	1	12	0	0	
	ANNUITIES PER ANNUM \$000											
Annuities	24,497	147	-320	0	157	40	24,127	0	0	0	0	