

# ISI Statistics

## QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

30-Sep-07

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS			SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count			New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force	In at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	
<b>Traditional</b>												
Whole Life & Endowment	147,621	271	409	3	2,196	1,295	144,814	278	412,185	48	0	
Unbundled	67,944	264	74	0	662	432	67,187	589	47,122	0	0	
<b>Risk</b>												
Term	608,960	13,243	20,883	906	810	15,926	627,258	47,469	1,227,966	602	750	
Guaranteed Acceptance	28,682	135	769	0	169	593	28,821	2,550	103,761	0	0	
Trauma - Risk	129,607	3,051	7,519	-42	88	4,505	135,543	21,013	384,636	0	0	
Replacement Income - Risk	185,155	3,346	7,032	-574	102	6,741	188,113	16,057	330,662	0	0	
Lump Sum Disablement	30,069	777	1,211	-15	55	974	31,012	7,624	173,662	0	0	
Accidental Death	14,416	-9	359	0	47	331	14,383	4,062	180,727	0	0	
Credit Insurance	53,273	26	4,775	0	12	3,773	54,288	26,163	328,811	8,296	12,821	
<b>Group</b>												
Life - Death & Disablement	61,463	3,052	2,497	-655	0	1,573	64,784	12	129	0	0	
Replacement Income - Group	21,274	465	728	0	0	-106	22,573	0	4	0	0	
Trauma - Group	2,270	54	10	0	0	-55	2,388	0	13	0	0	
	<b>ANNUITIES PER ANNUM \$000</b>											
Annuities	22,804	12	381	0	3,044	23	20,129	0	0	4,181	20	