

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

30-Jun-07

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS			SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count			New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force	In at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	
Traditional												
Whole Life & Endowment	149,632	728	481	1	1,937	1,285	147,621	262	419,190	27	0	
Unbundled	69,921	-1,033	48	0	501	492	67,944	93	48,239	0	0	
Risk												
Term	593,711	9,569	20,661	289	571	14,701	608,960	46,523	1,149,045	6,319	9,025	
Guaranteed Acceptance	26,167	2,313	933	0	151	581	28,682	2,639	103,544	0	0	
Trauma - Risk	123,701	3,180	7,022	-143	103	4,053	129,607	19,878	362,141	0	0	
Replacement Income - Risk	181,586	3,466	7,284	-492	83	6,606	185,155	18,575	318,634	0	0	
Lump Sum Disablement	26,164	3,800	1,143	-13	47	979	30,069	7,665	163,979	0	0	
Accidental Death	17,681	-3,091	146	1	29	292	14,416	1,823	181,353	0	0	
Credit Insurance	53,011	25	4,478	0	11	4,230	53,273	24,851	333,002	3,705	5,564	
Group												
Life - Death & Disablement	63,479	175	1,354	0	0	3,542	61,463	3	123	0	0	
Replacement Income - Group	21,022	668	472	0	0	888	21,274	0	3	0	0	
Trauma - Group	2,121	9	8	0	0	-131	2,270	1	13	0	0	
	ANNUITIES PER ANNUM \$000											
Annuities	24,127	7	54	0	1,364	18	22,804	0	0	687	2	