

Fair Tax for Savers campaign

1 August 2014

Media Release

Embargoed until 6am, 2 August 2014

Fair tax for savers proposals would broadly pay for itself and boost household incomes by \$400 million

Expert advice received to date on a package of Fair Tax for Savers Campaign proposals could increase Government tax revenue overall – and deliver a \$400 million income boost to savers.

The package could pay for itself rather than cost Government more, says the Fair Tax for Savers Campaign Convenor, Peter Neilson, CEO of the Financial Services Council (FSC).

The Fair Tax For Savers Campaign launched on Wednesday with a new web site through which people wanting to reduce the world's harshest tax regime on long term savings, can directly e-mail and petition MPs, party leaders and finance spokespeople. Postcards are being inserted in newspapers and the campaign is being bolstered by online advertising. The fair tax proposals would see the average wage earner saving in KiwiSaver receive more than \$100,000 extra in retirement.

Someone in the 33% tax bracket with a \$100,000 term deposit rolled over during their 25 year retirement would receive more than \$19,000 extra income over that period.

The Fair Tax for Savers Campaign has raised questions of whether the proposed changes can be funded by the Government, says Peter Neilson.

"We think the changes are likely to pay for themselves."

The Fair Tax for Savers campaign has asked all political parties to consider removing the over-taxation of longer term savings by:

- Making the effective tax rate paid on KiwiSaver funds the same as the marginal tax rates KiwiSavers would pay on their other income, and
- Taxing term deposits only on the real interest rate (actual interest less the rate of inflation) rather than the nominal interest (the actual interest you receive) as the compensation for inflation is not really economic income.

The Financial Services Council asked Robin Oliver, the former Deputy Commissioner for Policy at Inland Revenue, to prepare a report on the likely fiscal and economic impact of the Campaign proposal to index interest income from term deposits and also index the deduction of interest expense by businesses and other investors. In his report released today, Robin Oliver concluded that changes to how term deposits are taxed and interest costs were deducted along the lines suggested by the Campaign, would be expected to:

- Increase government tax revenue by about \$500 million per annum.



www.fairtaxforsavers.org.nz

Authorised by Peter Neilson, Chief Executive, Financial Services Council, Level 12, City Chambers Cnr Johnston & Featherston Streets, Wellington.

- Increase household after-tax incomes by \$400m focussed on the retired and those saving for retirement.
- Provide greater incentives for retirement savings and a greater opportunity for New Zealanders to save for a comfortable retirement.
- Discourage highly speculative investments such as investments in rental property, and
- Provide an increased incentive to have term, as opposed to on call, deposits reducing the vulnerability of our financial sector.

Mr Neilson says the \$400 million boost to household after-tax incomes was significant, a major reward for saving, and result in more productive investment and growth for New Zealand.

The FSC says there are a number of reasons why Robin Oliver's conclusions differ from the broad estimates officials provided to the Savings Working Group back in 2010:

- The Campaign proposal for interest indexation are restricted to term deposits usually understood as being lending for 90 days or more) so about one third of interest income would not be indexed with a consequent loss of revenue.
- The over-taxation of interest income in KiwiSaver funds would be fixed by the cut in KiwiSaver fund tax rates so does not need to be compensated for twice.
- Home owners with mortgages are unable to deduct their mortgage interest costs so no Government revenue loss has to be funded for this interest cost.
- Non-residents already are taxed at a concessional 15% tax rate under treaty agreements and they would not need to have indexation extended to them as they have a concessional rate already.
- It is also likely that foreign owned corporates would switch their debt funding in New Zealand to have more equity funding in their New Zealand business and more debt sourced from their home country where the interest expense would be fully deductible. This would transfer the revenue cost of the tax subsidy from New Zealand taxpayers to the taxpayers in their home country.

Robin Oliver estimates the overall impact of these term deposit changes would be to increase the New Zealand Government's tax revenue by about \$500m.

The KiwiSaver fund tax cuts proposed are estimated by FSC to cost less than \$200m if applied this year so the Fair Tax for Savers package would increase Government tax revenue overall.

Mr Neilson says at the launch of the Fair Tax for Savers Campaign, he made a mistake when quoting \$626 million as the annual cost of removing the over-taxation of KiwiSaver funds.

"In fact that was not the annual cost it was a discounted present value of the likely costs over 4 years. I apologise for that error.

"Over time the cost of the KiwiSaver fund tax rate cuts would rise as the number of KiwiSavers increased and the value of KiwiSaver funds grew based on growing contributions and the reinvestment of fund earnings. Eventually the annual cost of the KiwiSaver fund tax rate reductions would cost more than the indexation of interest income and deductions.

"These numbers are all broad estimates. It would be desirable for the Parliamentary Finance and Expenditure Committee, after the election, to hold an inquiry and find out what these changes would cost using the data and input from the finance sector along with the advice from Treasury,

IRD, the Reserve Bank and MBIE and also to find out what progress has been made on the recommendations of the 2011 Savings Working Group and the 2013 Retirement Commissioner's Review of Retirement Income Policy to address these issues," Mr Neilson says.

For further information contact:

Peter Neilson, CEO, Financial Services Council (FSC)

Tel: 021 395 891

Email: peter.neilson@fsc.org.nz

Financial Services Council – Fairer Taxes on Savings

The Financial Services Council (FSC) is supporting a campaign for fairer taxation of savings.

Current tax laws overtax retired New Zealanders living off interest income and New Zealanders saving for retirement. Interest income is over-taxed relative to wage and salary income. This is because the government taxes the part of an interest return that merely compensates a saver for the impact of inflation. This inflation component is not income in economic terms but merely restores the value of the original deposit. Taxing this amounts to taxing of capital deposits.

Take the example of a term deposit earning 5.75% interest. If inflation is 2%, then the actual return to the saver after inflation is 3.75%. However, tax is paid on the full 5.75%. If the saver lends a bank \$10,000 for 5 years, about \$1,000 of the interest is merely compensation for inflation – restoring the value of the original deposit. However, under current tax laws, 33% of this is taxed as income meaning that in effect \$389 of the original deposit is taken as tax.

This does not happen with wages and salaries. Wages and salaries are taxed but not the value of a person's investment in their education. If a person invests in, say, rental properties, the rent is taxable as income but the original investment on the property is not taxed. The equivalent of the original deposit – the investment in the property – is untaxed.

To correct this penalty on retirement savings, FSC supports making the effective tax rates on savings the same as the marginal tax rate savers pay on their other income. This would require:

- KiwiSaver: That KiwiSaver fund tax rates be reduced so the effective tax rate is the same as the saver's marginal tax rate paid on their other income.
- Term deposits: That only the interest received over-and-above inflation be taxed.

This note canvasses the issues involved with limiting tax on term deposits to interest over-and-above inflation.

The conclusions reached are that changes along these lines would be expected to:

- Increase government tax revenue by about \$500 million per annum.
- Increase household after-tax incomes focused on the retired and those saving for retirement.

- Provide greater incentives for retirement savings and a greater opportunity for New Zealanders to save for a comfortable retirement.
- Discourage highly leveraged investments such as speculative investments in rental property.
- There would be an increased incentive to have term as opposed to call deposits reducing the vulnerability of our financial sector.

Inflation Proofing the Tax System

The economic case for inflation-proofing the tax system is well accepted. There is no economic or rational policy case for taxing people on gains that merely reflect movements in the general price level. There is no logical basis for taxing savers more highly when inflation is high than when inflation is low or non-existent. Full inflation-proofing (or indexation) of the tax base would require the following main adjustments to how we now calculate taxable income:

- For interest, only the interest received over-and-above inflation should be taxed.
- For a trading business, the rise in price of inventory or stock that merely reflects the general rise in prices should not be taxed.
- For a business with capital investments, deductible depreciation should be calculated on the basis of the inflation-indexed cost of assets, not their cost measured in terms of nominal dollars.

The objective of inflation proofing or indexing the tax base is that tax payable per a person is in substance the same irrespective of the rate of inflation – the same as when there is no inflation at all. Inflation in other words should not determine one's tax rate.

The arguments that have been advanced against inflation-indexing the tax system in this way are not theoretical but practical. In essence: are the costs and complexity of making the necessary calculations worth the benefits of better and more accurately measuring actual income? At relatively low rates of inflation (2% to 3% per annum) the answer from officials has been that the advantages of adjusting taxable income to counter the impact of inflation would be relatively small compared with the cost of computation. Inflation indexation of the tax base is not supported on that basis.

The Necessity of Fully Indexing Term Deposits

However, such an analysis tends to be focused on a one or two year horizon. The retirement savings focus is 30 plus years. At about a 2% per annum inflation rate, over 30 years the inflation adjusted value of the deposit approximately halves. That halving in value is compensated by interest but the interest is taxed. Taxing half the original value of a savings deposit as if it were income is a material issue. In such cases the complexity of indexation is more clearly outweighed by the distortions caused by taxing capital rather than income.

The FSC proposal thus focuses on relieving the tax impost on term deposits (defined as deposits with a term of 90 days or more). It is assumed that most such deposits are rolled-over so are in effect deposits for much longer terms.

FSC recognises that if the inflation component of term deposit interest income is not taxed, then the inflation component of interest expense should similarly not be deductible. The reason for this can be illustrated by a simple example. If a person on a 33% tax rate can borrow funds at a 10% per annum interest rate and invest those funds in a term deposit also at a 10% interest rate, in a tax-free world there is no profit to them. Their cost of borrowing equals their return. However, if the interest income is indexed for tax and the inflation rate is 2%, only an interest rate of 8% is taxable as income. If the funds borrowed are deductible at 10%, the transaction now produces a pure arbitrage tax profit of 2%. It is assumed that the tax base could not sustain a system where interest income is inflation-adjusted but where interest expense is fully deductible.

As a result, consequential to not taxing the inflation compensation component of term deposit, interest would be denied a deduction for the same component of interest expense. It is suggested that this could not be limited to term borrowings (to reflect the restriction of interest income indexation to term deposits) because it would seem too easy to characterise all borrowings as term borrowings.

The Fiscal Consequences of Indexing Interest for Inflation

In work produced for the 2011 Savings Working Group officials estimated that the fiscal costs of fully indexing interest income and expense for tax purposes would be¹:

	Interest expense	Interest income	Overall
Households	\$160m	(\$520m)	(\$360m)
Financial sector	\$1,920m	(\$2,360m)	(\$440m)
Other businesses	\$560m	(\$240m)	\$320m
Non-residents	-	(\$90m)	(\$90m)
Total	\$2,640m	(\$3,210m)	(\$570m)

This results in an overall fiscal cost of \$570 million per annum, albeit officials note that this is a broad estimate. Under what is being proposed it would not be necessary to index for inflation the income of non-residents. Non-residents are taxed on interest under special tax rules subject to tax treaties that generally results in them paying a low level of tax. Any further reduction in New Zealand tax would simply increase the tax payable in the non-resident's home jurisdiction so that there would not seem to be any legal or policy justification for indexing this income. This reduces the fiscal cost by almost \$100million per annum.

It is also proposed that indexation of income be limited to term deposits (90 days or more). Based on Reserve Bank figures², approximately one third of deposits are at call or for a term less than 90 days. The fiscal cost of indexing term deposit income would thus be significantly (up to \$1 billion) less than the above officials' estimates.

¹ <http://www.treasury.govt.nz/publications/reviews-consultation/savingsworkinggroup/pdfs/swg-b-ir-iatb-27oct10.pdf>.

² www.rbnz.govt.nz/statistics/tables/c17/ and [/tables/s2/](http://www.rbnz.govt.nz/statistics/tables/s2/) and [tables/13/](http://www.rbnz.govt.nz/statistics/tables/13/).

This suggests a fiscal “saving” (increased government revenue) from the proposal.

Moreover, a significant level of term deposits is likely to be invested by KiwiSaver schemes. It is proposed that KiwiSaver schemes be compensated for the tax penalty on savings by way of a lower tax rate. KiwiSaver schemes would not also be compensated by not being taxed on the inflation component of their term deposits.

In addition, it should be expected that many non-resident and non-resident controlled companies would react to any move by New Zealand to restrict interest deductions to the non-inflation component. If they borrowed money in their home country for an investment into New Zealand they could obtain a full interest deduction. If they raised the same debt in New Zealand they would not be allowed a deduction for the inflation component. The expected reaction would be for them to increase offshore debt (interest on which is deductible in overseas jurisdictions) and to increase the extent to which their New Zealand investment is equity funded with no interest deduction against the New Zealand tax base. In effect, the tax subsidy arising from the deduction for the inflation component of interest costs would be transferred from New Zealand to the taxpayers in the home country of the foreign investor.

The fiscal impact of non-residents reallocating interest expense deductions from the New Zealand to overseas tax bases could be significant. In work produced in 2009 for the Victoria University of Wellington Tax Working Group, officials estimated that every 1 percentage point reduction in non-resident and non-resident controlled company debt levels increase New Zealand tax revenue by over \$10 million per annum³

On the basis of the above, it seems clear that indexing term deposits would increase, not decrease, overall government tax revenue by something in the order of \$500 million per annum. This revenue could be used to fund a reduction in the tax rate on KiwiSaver (without reducing existing KiwiSaver incentives) and/or other rate reductions.

The Economic Consequences

Removing tax on the inflation component of term deposit interest and restricting interest deductions to the non-inflation component of interest should have no effect on New Zealand’s general interest rates. This is on the basis that these are set by the marginal debt investor who is likely to be a non-resident debt investor into New Zealand. In substance such a person will be taxed in their home jurisdiction on their full interest return and this will continue to be the case.

The economic consequences of any such change will therefore seem to be largely distributional with important and positive incentive affects.

- Households would receive a substantial increase in after-tax income. Based on official estimates this would be up to about \$400 million per annum. This tax relief would be focused on those saving for retirement and those in retirement living on investment income. This simply reverses the tax penalty that is currently imposed on this group.

³ IRD Policy Advice and Treasury, “Debt and equity finance and interest allocation rules”, October 2009, page 7, <http://www.victoria.ac.nz/sacl/centres-and-institutes/cagtr/twg>.

- Non-financial business would have a higher tax cost as a result of restrictions on interest deductions. This sector is a net borrower. Current tax rules provide them with a deduction for the reduction in the principal of a loan as a result of the effect of inflation. This could be offset to some extent by lower business borrowing. The government could consider further tax reductions for the business sector if it considered this to be warranted.
- There would be a reduced incentive in general to borrow funds. For example a person buying a rental property under current rules receives a deduction for interest payments that merely reflect the declining real value of the loan while receiving a tax free capital gain return on the rental property. This asymmetry would be removed.
- There would be an incentive for households to move from call deposits (that would not benefit from an inflation tax adjustment) to term deposits (that would benefit from an inflation tax adjustment). This would reduce the vulnerability of New Zealand's financial sector to liquidity shortages.
- Foreign investors into New Zealand would be encouraged to equity fund rather than debt fund their New Zealand investments and re-allocate interest costs offshore. This would not only have fiscal savings for New Zealand (reduced interest deductions) but it would also reduce New Zealand's overall overseas debt reducing the vulnerability of the economy to global financial disruptions. If Australian firms increased their Australian debt (increasing Australian interest deductions) so as to fund New Zealand equity investment, it is likely to be more to Australia's advantage to look at better integrating our tax systems through mechanisms such as trans-Tasman mutual recognition of imputation credits.

Robin Oliver

Olivershaw Ltd,

July 2014.